

To: 2210 - Atlanta ROU, 1710 - Pittsburgh ROU, 1810 - Cincinnati ROU (WEBSTES),
6610 - Denver ROU, 6210 - Chicago ROU, 6710 - Detroit ROU,
6910 - St. Louis ROU (JOHNSOK4), 1210 - New York ROU (ALVICH),
6310 - Minneapolis ROU (EUBANKS), 5610 - Seattle ROU (SCOTTS),
1310 - Philadelphia ROU (METZG), 2310 - S. Florida ROU (FINKLEP)
From: Raith, Debra A.
Posted: 12/18/97 9:38
Opened: 12/18/97 11:59
Subject: AMOCO RBU RR Correspondence

ROU Coordinators:

Please distribute the enclosed letter with all attachments to all retail reps, in your region, listed on the attached am-dwnld.xls document, with the exception of the co-cal.xls document.

You will notice that on page 14 and 15 it lists all regions where retail reps are not assigned to the Amoco accounts. Please send letter and all attachments, except co-cal.xls, to the Sales Reps listed.

The co-cal.xls document should ONLY be sent to: 622423, 622427, 623027 & 623222 with a copy to their managers.

Please copy all Regional Managers, Division Managers, and Retail Managers involved.

If you have any questions regarding these instructions, please let me know (414-820-8725), as it is important that this information be sent in this weeks mail.

Thank you for your assistance.

Debbie Raith
North Chicago Chain Division

CC: Darcy, Joe F., Bothe, James M., Forrey, Linda, Moulton, G, Melendy, Tom, Decker, Faith, Geeting, Jack, Fricke, R H., Majer, Steve, Meyers, Sue, Brendel, Dean, Diciro, John P., Santiago, Julio R., Ademino, Joe M., Engelbrecht, David B., Pelton, Lary, Kirch, William, Whinery-Casdorph, Brenda, Horan, Lawrence, Sunday, James, Terry, Mary A.

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